

# 2024 IAA Annual State Convention

## Title Sponsors: Schrader Real Estate & Auction

**Schedule of Events** - *(subject to change)* – October 31-November 2 – Indianapolis, IN

### **Thursday, October 31, 2024**

2:00 pm – 3:00 pm Exhibitor Set Up

*Waters Pre-Function*

3:00 pm – 5:00 pm Registration Open

*Waters Pre-Function*

3:00 pm – 5:00 pm **TRADE SHOW**

*Waters Pre-Function*

6:00 pm Dinner and Networking

*Waters C*

### **Friday, November 1, 2024**

8:00 am Registration Open

*Waters Pre-Function*

8:30 am – 10:00 am **Seminar- Exceptional Customer Service- Tim Keller**

*Waters E*

9:00 am – 5:00 pm **TRADE SHOW**

*Waters Pre-Function*

10:30 am – 10:45 am Ballot pickup for IAA annual Board of Directors Elections

*Outside of Waters E*

10:45 am. – 11:30 am IAA Annual Membership Meeting

*Waters E*

11:30 am – 12:30 pm Networking Lunch – (Marketing Awards- NAA Presentation-Vendor Recognitions)

*Waters C*

1:00 pm – 2:30 pm **Seminar – Navigating Federal Wildlife when Selling Wildlife Mounts – Mark Webb**

*Waters E*

3:00 pm – 4:30 pm **Seminar – Business: Structuring A Growing Auction Business – T. Kyle Swicegood**

*Waters E*

5:30 pm Dinner (Hall of Fame Induction and Fun Auction)

*Waters C*

**Saturday, November 2, 2024**

8:00 am – 9:30 pm Hall of Fame Breakfast/Meeting  
*Stoney Creek A*

9:00 am – 10:30 am **Seminar: AI for Auctioneers – Michael Grimm**  
*Waters E*

9:00 am – 3:00 pm **TRADE SHOW**  
*Waters Pre-Function*

10:00 am – 3:00 pm Family Room Open  
*Stoney Creek A*

11:00 am – 12:30 pm **Seminar: State of the Real Estate Industry – Beth Rose**  
*Waters E*

12:30 pm – 1:30 pm Presidential Lunch (Recognition of BoD, Outgoing and Incoming Presidential Addresses)  
*Waters C*

2:00 pm – 3:30 pm **Seminar: Auctioneering in An Ever-Changing World – Paul Wyman**  
*Waters E*

3:30 pm – 5:00 pm **Seminar: Wealth Management for Auctioneer Professionals – North Salem Wealth Strategies**  
*Waters E*

6:00 pm Indiana Champion Auctioneer Contest  
*Waters C*