

# Indiana Auctioneers Association Board of Directors/Elections/Absentee Ballots

Per the **IAA Bylaws -Article II, Section 9.**

SECTION 9 -Active Member Voting. Upon presenting identification or proof of being an Active Member as reasonably required by the Association, each non-suspended Active Member may cast one (1) vote on any matter for which the Active Member is entitled to vote.

- 1. A. Absentee Voting. If an Active Member in good standing will not be able to attend the annual membership meeting, they may obtain an IAA's official absentee ballot. Absentee ballots must be postmarked fifteen (15) days prior to the Annual Active Member Meeting. Return envelopes must contain a member's name on the outside front of the envelope to be valid. All ballots must be complete. Absentee ballots will not be opened until the Annual Active Member Meeting at the Convention. Upon opening the ballots, the ballot will be void if not filled out completely.**

**Members who have voted by absentee ballot and determine they wish to vote in person must notify the Election Committee the morning of the election, prior to the closing of the election area. The Election Committee will identify the appropriate ballot by the member's name and Indiana auction license number and then must destroy the absentee ballot prior to giving the member a new ballot.**

**The return envelope must have your name and your Indiana auctioneer license number on it to be valid. Return envelope must be postmarked no later than Friday, October 30, 2026.**

In case of a tie vote at the annual membership meeting, where the votes are presented and counted, there will be a tie-breaker vote taken by those in attendance.

The IAA membership will be electing a Vice President, Jerrett Flesher, by a vote of acclamation as Jerrett is running unopposed.

There are three (3) candidates for one (1) Director's position: Joe Martino, Jake McGennis, and Zack Burgess. Please choose only one on the ballot.

John Beechy will be elected as the President by acclamation. RD Schrader will proceed to the Immediate Past President per the IAA Bylaws.

## **Jerrett Flesher - Vice President**

**Why are you seeking a position on the board?** I have passion for serving the association to further promote the auction method of marketing and for all of us auctioneers being able to team up and help each other. I want to remain on the board to protect our auction licenses and work hard to recruit more auctioneers to our state association. I believe our association's future is very bright. As a current director on the board, I've gained experience and I'm ready to step up into a more active role to work hard for our current members and future members.

**What experience do you have that would assist you in your duties as a board member?** I have been an IAA director on the board for 3-years and a licensed auctioneer since 2016. I have also been blessed with graduating from the Certified Auctioneers Institute.

**In your words, what is the role of the Board?** The board's role is to make decisions as a group that are in the best interests of all members of the IAA. The board is there to also keep members informed and support all members of the IAA.

## **Zack Burgess - Director**

**Why are you seeking a position on the board?** I've spent nearly 30 years building Burgess Auctions LLC as a second-generation auctioneer, following the path my father, Smoky Burgess, set for our family business. I've benefited from an industry and an association that gave my family its livelihood for two generations, and I believe it's time to give back at the Board level. I want to help IAA grow public understanding of what auctioneers do, strengthen the tangible value of membership, and invest in mentoring the next generation of auctioneers the way I was mentored by members.

**What experience do you have that would assist you in your duties as a board member?** I hold my CAI, AMM, and CAGA designations, am licensed in Indiana since 1996 (trained at Reppert School), and run a full-service auction operation spanning estate liquidations, FFL-licensed firearms auctions, real estate auctions (in partnership with a licensed broker), coins, and commercial liquidations across Central Indiana. That range gives me a working understanding of the issues facing auctioneers across nearly every specialty represented in our membership, along with hands-on experience in marketing, compliance, and day-to-day business operations I can bring to Board discussions.

**In your words, what is the role of the Board?** To me, the Board's job is to position this Association — and this industry — for the future. That means more than managing what we've always done; it means making sure IAA, the auction profession, and the next generation coming up behind us are set up to succeed for years to come. It's about listening to the membership, being honest stewards of the Association's resources, and having the foresight to invest in where this industry is headed, not just where it's been. I've spent 30 years in this business because people trusted my family to do right by them — I'd bring that same sense of responsibility, and that same eye toward the future, to the Board.

## **Joe Martino - Director**

**Why are you seeking a position on the board?** I have a deep commitment to strengthening and growing the Auctioneering profession and Industry and to helping others, as others have helped me. A position on the board will give me an opportunity to give back to the profession and to help it grow and thrive.

**What experience do you have that would assist you in your duties as a board member?** I run one of the top Realty and Auctioneering companies in the area. I conduct hundreds of, both live and online Auctions, each year - selling over \$10M in Auctions last year. I have 4 Auctioneers and 9 REALTORS on my staff.

**In your words, what is the role of the Board?** The role of the Board is to provide leadership and oversight for the organization. The Board should oversee the operations and policies of the organization and help guide the future and success of its members and the Auctioneering profession.

## **Jake McGennis- Director**

**Why are you seeking a position on the board?** The auction profession has provided tremendous opportunities for me, my family, and my business, and I want to give back to the industry that has invested so much in me. I am seeking a position on the Board because I believe strongly in the value of education, professional relationships, and a unified voice for Indiana auctioneers.

As a first-generation auctioneer, I have benefited greatly from the knowledge and encouragement of those who came before me. I would welcome the opportunity to serve alongside other industry leaders, help strengthen the association, and ensure the same opportunities are available to both current members and the next generation of auction professionals.

**What experience do you have that would assist you in your duties as a board member?** My leadership experience began in 4-H and FFA, where I held several leadership positions, including serving as a chapter and district FFA officer. Since then, I have had the privilege of serving on several nonprofit boards, including the Posey County Community Foundation, the Children's Learning Center of Posey County, The Posey County Fair Association, and the Chambers of Commerce in both Mt. Vernon and Evansville.

One of my proudest contributions to our community was serving eight years as President of the Posey County Fair Association. During that time, I co-chaired a \$2.5 million livestock facility improvement project and fundraising campaign for our fairgrounds. Several of the organizations I have served experienced significant growth and positive changes during my involvement.

These experiences have strengthened my abilities in leadership, fundraising, strategic planning, collaboration, and organizational improvement. I thrive when working alongside other leaders who are committed to creating meaningful changes within their spheres of influence, and I believe that experience would serve me well as a member of the Indiana Auctioneers Association Board of Directors.

**In your words, what is the role of the Board?** A Board of Directors represents the association's members and serves as their voice. While representing the membership, the Board must also follow the association's articles of incorporation and bylaws, remain focused on its core missions, and help prepare

the organization for future success. Board members must be willing to make difficult decisions that ensure the association remains strong for generations to come.