2026 Indiana Champion Auctioneer Contest

Eligibility ■ Procedures ■ Judging ■ Awards

Time & Location

The Indiana Champion Auctioneer contest will begin promptly at **6:00 PM** (Eastern) on **Saturday, November 14, 2026** at the **Embassy Suites - Noblesville. Mandatory Roll Call at 5:00pm.**

Eligibility of Contestants - open to any auctioneer who is 18 or older and holds an Indiana auctioneers license

- **Senior Division ($150 Entry Fee)**
  Any Indiana licensed auctioneer (**MUST BE AN IAA MEMBER**) who has been licensed for more than five (5) years in Indiana.

- **Junior Division ($150 Entry Fee)**
  Any Indiana licensed auctioneer (**MUST BE AN IAA MEMBER**) licensed in Indiana from one (1) to five (5) years.

  **If you qualify for the Junior Division and wish to waive that status, you may enter into the Senior Division as long as you are a current IAA member. Once you have waived the junior status you will not be allowed to go back to that status the following year.*

Contest Procedures - registration deadline is midnight November 1, 2026 (no exceptions)

- All contestants should be dressed appropriately.
- All contestants **must be** present at the rules meeting, scheduled prior to the contest. Failure to attend this meeting will result in disqualification.
- **Performance Order and Appearance:** Each contestant will auction in the REVERSE order the entries were received (first entries will auction last). Each contestant must appear as his or her number is called by the master of ceremonies. Any contestant failing to appear in the assigned order will receive a 10-point penalty and shall appear at the next opening as directed by the master of ceremonies.
- Each contestant will auction two (2) items in the preliminary round of the contest. **Items will be provided by the IAA**.
- Scores from the preliminary round will determine the finalist contestants. Judges will decide all ties in the preliminary round.

  The top five (5) scoring contestants in the senior division will advance to the finals. Items will be provided by the IAA for the finals. If more than 30 contestants, there will be eight (8) in the finals.

  The top three (3) scoring contestants in the junior division will advance to the finals. Items will be provided by the IAA for the finals.
- Scores from the preliminary round will be used as tie-breakers in the finals, except for first, second and third place. Contestants will not learn exact order of their finish. Score sheets will be sent to contestants within one month of the contest.
- The sound system will be present and will not be adjusted during the contest. A sound check will be allowed during the mandatory rules meeting only.

Judges and Judging - the decision of the judges is final

- The contest will be judged by a panel of five (5) individuals, including at least four (4) professional Auctioneers and may include up to three (3) professionals from related businesses. Judge selection will be the sole responsibility of the Indiana Champion Auctioneer Contest Chairperson(s).
- Scoring will be done on scorecards; a sample will be included in the contestant packets at the mandatory rules meeting.
- Categories of scoring, in order of weight, include (1) Chant, (2) Stage Presence, (3) Salesmanship, and (4) Judges willingness to hire the contestant based on qualifications.

Awards - given in both categories

- The top three (3) finalists in the Senior and Junior Divisions will receive plaques.
- The Senior Champion will receive, in addition to a plaque, $1,000.00 towards a Champions ring that is to be purchased through Engstrom Jewelers. Should the Champion choose to waive the ring, they would receive a $1,000.00 cash prize. The Senior Champion will also receive their entry fee paid to compete in the NAA's IAC at a maximum of $500.00.

Questions: Contact Kathy Baber at 317.859.8990 or director@indianaauctioneers.org

2026 Indiana Champion Auctioneer Contest
Entry Form

INDIANA AUCTIONEERS ASSOCIATION

INDIANA CHAMPION AUCTIONEER CONTEST
SATURDAY, NOVEMBER 14, 2026
Embassy Suites - Noblesville
13700 Conference Center Drive South
Indianapolis, IN 46241

Contestant Information - deadline to register is midnight November 1, 2026 (no exceptions)

Name _____ Indiana State Auctioneer License # _____

DBA / Company Name _____

Address _____

City, State, ZIP _____

Phone _____ FAX _____

Email _____

Division Information - please check one

☐ **Senior Division ($150 Entry Fee)**
Any Indiana licensed auctioneer (**MUST BE AN IAA MEMBER)** who has been licensed for more than five (5) years in Indiana.

☐ **Junior Division ($150 Entry Fee)**
Any Indiana licensed auctioneer (**MUST BE AN IAA MEMBER)** licensed in Indiana from one (1) to five (5) years.

Payment Information - entry fee is $150

Payment Type (Please Circle) CHECK VISA MASTERCARD DISCOVER

Name as it appears on Credit Card _____ Expiration Date _____

Card Number _____ CVV # _____

Signature _____

Send entry form and entry fee to:
IAA - 8426 Flick Way, Indianapolis, IN 46237
or via email at director@indianaauctioneers.org

Auction Items - please read carefully

Auction items will be provided through the IAA.

Questions: Contact Kathy Baber at 317.859.8990 or director@indianaauctioneers.org